

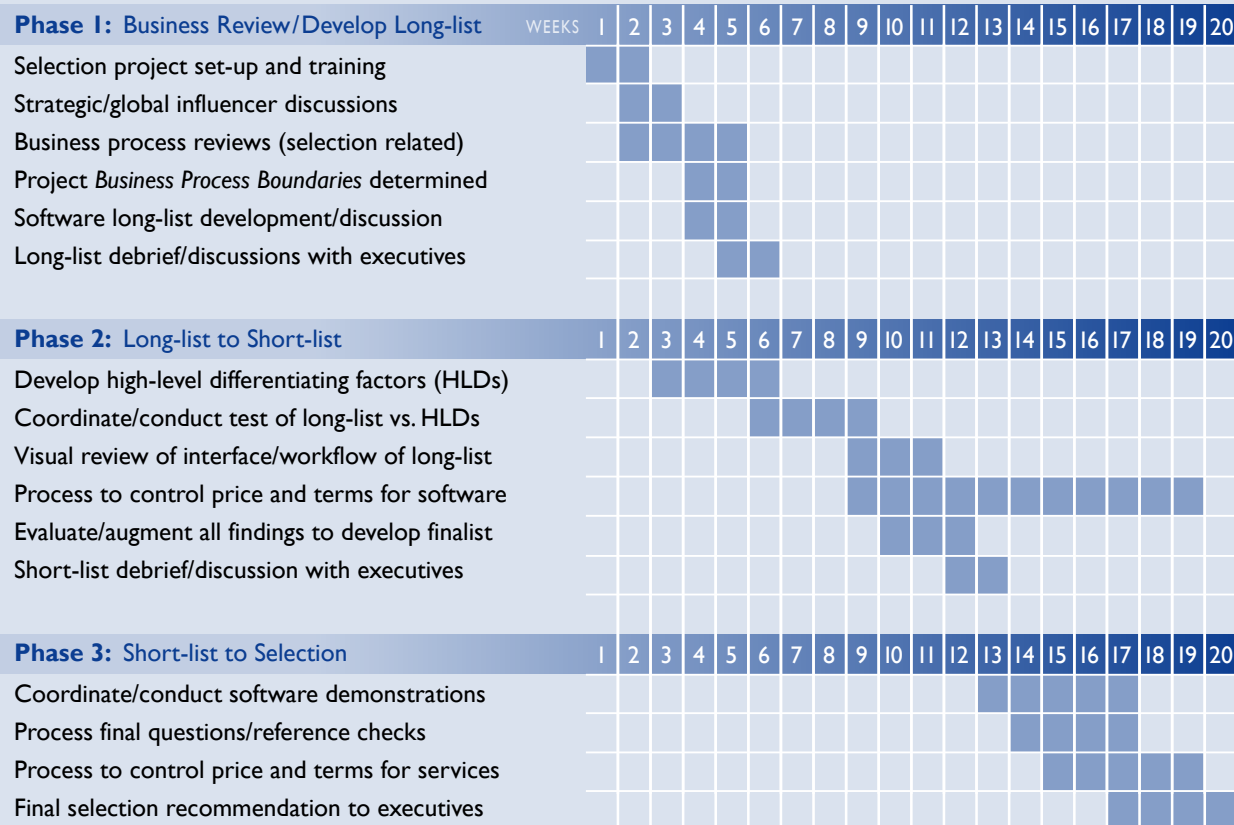
# Enterprise Software Selection Process

The SoftSelect Process from Engleman Associates, Inc.



## Major Process Steps for Software Selection

The following process has been developed and tuned in over 1900 software selection projects since 1996.



### Flexible Service Delivery Options

- Process steps can be trained and performed by your team or our facilitators.
- Services are configurable to build upon your work and support business software projects at any stage.

### The Results

- Deep **confidence** in selection strategy and decision
- Project **momentum** is much easier to maintain
- Less effort is required to achieve **top-level results**
- Greatly **improved price** and terms for software and services
- Selection team **empowered** to take project ownership
- Improves **readiness** to implement
- **Lowered risks** to reach project business objectives